

VMS PORTAL ASSISTS IN THE GROWTH OF YOUR BUSINESS

Procure and Manage Your External Workforce with FlentisPRO

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THE CASE STUDY OF AN ENGINEERING AND CONSTRUCTION INDUSTRY

“En route to performance monitoring and acquiring top tale

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Client Profile:

Industry: Engineering and Construction Industry

Company Size: 500+ Employees

Geography: Ontario, Canada

Founded In: 1967



THE PROBLEM STATEMENT

Our client is a Canadian-based engineering and construction company that holds expertise in AutoCAD, prefabrication, design, installation, and other facets of mechanical construction. They believe in demonstrating competency in safety, quality, as well as service. Since our client deals with a variety of projects, they often require external labor. The company was initially a bit skeptical about releasing their data to its workforce, which is understandable. And they wanted to know if our customizable Recruitment Workforce Management System could bridge this gap with its given features for one's business growth. ⊕

Due to the outbreak of Corona Virus, their projects got hampered. Even though several departments were not able to function in full force, work still had to be done. All their projects came to a halt. There was a need of external workforce due to insufficient staff being present. They were unable to manage the projects and couldn't handle the deliverables well and fell under pressure. That is when one of the significant members of the firm saw our advertisement and contacted us on LinkedIn. Once we were aware of their obstacles, we were more than glad to join their side.

The experts at our end understood the problems our clients were facing. The client's stakeholders clearly described the issues that were present even prior to COVID. The discussion helped to filter out the possibility in several aspects. They faced vital challenges, and the same were as follows:



- ✓ Inadequate supply of top talent for better growth in business.
- ✓ Complicated management of the vendors.
- ✓ Inability to review the performance of the employees along with their work-time tracking.
- ✓ Certain contract and data loss with less storage and the management of the same.
- ✓ Mismatch or incorrect invoice generation.

"FlentisPRO enables organizations to secure operational dynamics. Whether you manage recruitment programs internally or externally, we have the right solution for you."

The Solution

The business firm team members were more than happy to attend a sixty-minute demonstration presented by our technology and implementation workforce. The clients came up with their doubts and queries. Our experts successfully resolved their questions then and there. This to and fro of asking and answering built the foundation of trust between the two firms, which made them more confident in us. This conversation was indeed necessary to understand all the obstacles and give out the solutions for better workforce management. The in-depth discussion led to a more centralized and customized contingent management system for our Canadian-based organization.

The MSP of our client and the client itself were excited to have us on board as their recruitment workforce management partner. And when things were solid, we provided them a cost-effective solution that they heartily welcomed.

“Our key feature is to provide our clients 95% of the personalized platform.” - Flentis

As the company belongs to a versatile industry and its reputation was on a thin line, data footprints needed to be tracked. The main obstacles like staff shortage, inability to review the performance of their workforce, and fault in the invoice generation were taken care of once we provided them a centralized view on the portal. They were glad to see that the performances could now be monitored, and they could track the work hours given in by each employee. Our client was also completely satisfied that invoices were generated automatically, and they said that it was flawless. The Canadian company is more than happy to have all their contracts and data safe and secure in one place. Last but not least, they clearly stated that onboarding talents from the talent pool has never been more effortless, and they got the top talents in no time.

Our clients were delighted to use our video conferencing tool to schedule interviews. All-in-all, the results were tremendous. With our ensured thirty-day implementation of the contingent workforce management software, the entire workforce was at a whole new level of success and business growth. As a token of joining hands together, we added free hours of training in their kitty along with a twenty-four-hour helpdesk as after-sale service. Our experts attended to any query they had and gave them the technical support that was needed.

Our VMS portal notified them about the expiring contracts, due dates of documents and gave them reminders on time, which kept them safe from legal obstacles. In addition to this, they noticed a massive difference in their expenses and budgets.



The Result

The results were visible even before a month around the corner when we started our journey together, which was a win-win for our client. They are amazed by noticing the significant margins on their expenses and made changes accordingly to their budgets. The Canada-based company is still seeing commendable deliveries made by the top talents. And they mentioned that the Learning Management System (LMS) on the VMS Platform is a big help for the training. They couldn't stop praising the Vendor Management System and went on to say that FlentisPRO is the best VMS Platform they have come across.

Our clients are now proud users of a cloud-based portal that provides them the benefits of smooth interview schedules, smarter candidate assessments, easy onboarding and offboarding of their workforce, flawless monitoring of revenues, ease in the performance review, time tracking, and enough storage with security.



About Flentis

Incepted in 2017, Flentis is a growing, evolving, and future-first technology company that believes in bringing conscious change. Flentis is a game-changer for organizations planning or transitioning to automation. Our SAAS product, FlentisPRO, was built within 1 Million+ expert hours. Not only it is fully customizable but the 9 sophisticatedly designed modules have enhanced the Vendor Management System to the next level. Available in 105+ languages, this global product has already crossed the \$400M+ mark for the acquisition budget spent via FlentisPRO. If you're looking for:

"A Reimagined, Reinvented and Renovated VMS Platform"

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